# ION INSURANCE GROUP S.A.

2016 Audited Financial Statements

#### INDEPENDENT AUDITOR'S REPORT

Board of Directors:

**ION Insurance Group S.A.** 

Escazu Corporate Center, 6th Floor Escazu, San Jose Costa Rica

I have audited the accompanying balance sheet of ION Insurance Group S.A. (the "Company") as of 31<sup>st</sup> December 2016, and the related statements of income and retained earnings. These financial statements are the responsibility of the Company's management. My responsibility is to express an opinion on these financial statements based on my audit.

I conducted my audit in accordance with auditing standards generally accepted in Europe. Those standards require that I plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures, in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. I believe that my audit provides a reasonable basis for my opinion.

This report is made solely to the company's shareholders. My audit work has been undertaken so that I may state to the company's shareholders those matters I am required to state to them in an auditor's report and for no other purpose. To the fullest extent permitted by law, I do not accept or assume responsibility to anyone other than the company and the company's shareholders as a body for my audit work, for the report or for the opinions I have formed.

In my opinion, the financial statements referred to above present fairly, in all material respects, the financial position of the Company and the cash flows for the next 12 months, in accordance with accounting principles generally accepted in Europe.

Michael John Hadley FCA Calle Valdepeñas Edf. Romalisa 1D Arroyo de la Miel Malaga Spain

29th March 2017

### ION INSURANCE GROUP S.A.

### Report of the Directors for the year ended 31 December 2016.

1. The directors present herewith their report and the audited financial statements of the Company for the year ended 31 December 2016.

### Business review and principal activities

- 2. The Company was formed in Costa Rica in 2004 and is registered in the Mercantile Register of Companies with corporate I.D. number: 3-101-367511. The Company has now completed its Thirteenth year of continuous operations and the board of directors are satisfied with the progress made during the year. The Company continues to maintain its practice of conservative underwriting, whilst always seeking new strategic alliances around the World to expand the field of operations currently enjoyed.
- 3. As was the case for previous years, the Board of Directors has chosen to establish adequate reserves for outstanding losses, Losses that may be incurred in the future (IBNR) and unearned premium reserves. In addition to our reserving policy, we have taken the decision to retain all profits earned for the year as additional reserves of the company.
- 4. The long term assets of the company are comprised of the stock and assets of two wholly owned subsidiaries, namely ION Surety Company S.A. and ION Insurance Company Inc. ION Surety Company S.A. is a specialist Surety and Guarantee provider that has made good progress during the 2016 year and I am confident that the company will increase its portfolio of business substantially in 2017. ION Insurance Company Inc., an American Samoa Insurance and Reinsurance Company, licensed to accept all classes of business, with the exception of life business was formed in 2016 and will be writing new business from January 2017.
- 5. A portion of our cash on hand is deposited with the R.A. Whitney Trust, an inter-related party through the common ownership of ION Insurance Group S.A. and the R.A. Whitney Trust. This cash balance may be called by the Company giving thirty days notice to R.A. Whitney Trust.
- 6. The Board of Directors has established, through enquiry that the Accounts Receivable is an accurate assessment of premiums due to the Company.
- 7. The board of directors has decided to write off a loan made to a third party agent of the Company as there is no longer a realistic prospect of this loan being repaid.
- 8. In conclusion, the Board of Directors are satisfied with the progress made by the Company during the financial period under review.

### Statement of Directors' responsibilities

The directors are responsible for preparing the Directors' Report and the financial statements in accordance with applicable law and regulations.

The Directors are required to prepare financial statements for each financial year. The directors have elected to prepare the financial statements in accordance with European Generally Accepted Accounting Practice. The directors must not approve the financial statements unless they are satisfied that they give a true and fair view of the state of affairs of the company and of the profit or loss of the company for that year. In preparing those financial statements, the directors are required to:

- \* Select suitable accounting policies and then apply them consistently;
- \* make judgments and estimates that are reasonable and prudent;
- \* state whether applicable European Accounting Standards have been followed, subject to any material departures disclosed and explained in the financial statements:
- \* prepare the financial statements on the going concern basis unless it is inappropriate to presume that the company will continue in business.

The directors are responsible for keeping adequate accounting records that are sufficient to show and explain the company's transactions and disclose with reasonable accuracy at any time the financial position of the company. They are also responsible for safeguarding the assets of the company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

In so far as the directors are aware:

- \* there is no relevant audit information of which the company's auditor is unaware, and
- \* the directors have taken all steps that they ought to have taken to make themselves aware of any relevant audit information and to establish that the auditor is aware of that information.

Signed on behalf of the directors on 1st March 2017 by:

Richard A. Whitney President & C.E.O.

# ION Insurance Group S.A.

# Consolidated Balance Sheet for the year ending December 31, 2016.

### **United States Dollars.**

### **Assets**

|   | \$'000<br>2016         | \$'000<br>2015          |
|---|------------------------|-------------------------|
| Current Assets  |                        |                         |
| Cash in banks Escrow Accounts                                   | 867                    | 1,116                   |
| In a/c with R A Whitney Trust Cash in wholly owned subsidiaries | 2,167<br>1,205         | 1,917<br>0              |
| Total Cash  | 4,239                  | 3,033                   |
| Accounts Receivable   | 18                     | 49                      |
| Agent premiums held in trust                                    | 0                      | 0                       |
| Total current assets  | 4,257                  | 3,082                   |
| Long Term Assets  |                        |                         |
| Stocks in subsidiary companies Oil & Gas reserves Loan to Agent | 125,663<br>40,000<br>0 | 125,000<br>40,000<br>38 |
| Total Long Term Assets  | 165,663                | 165,038                 |
| Total Assets  | 169,920                | 168,120                 |

# Liabilities & Stockholder's Equity

# **Current Liabilities**

|                                  | \$'000<br><b>2016</b> | \$'000<br>2015 |
|----------------------------------|-----------------------|----------------|
|                                  |                       |                |
| Claims & L.A.E. Paid             | 132                   | 0              |
| Contingent Loss Provision (IBNR) | 390                   | 1,079          |
| Provision for outstanding losses | 526                   | 513            |
| Unearned Premiums                | 105                   | 255            |
| Operating Costs                  | 485                   | 415            |
|                                  | 1,638                 | 2,262          |
| Stockholder's Equity             |                       |                |
| Paid Up Capital                  | 500                   | 500            |
| Long Term Assets                 | 165,663               | 165,038        |
| Profit and Loss Account          | 1,735                 | 320            |
| Retained Earnings                | 384                   | 0              |
| Total Stockholder's Equity       | 168,282               | 165,858        |
| Total Liabilities and            |                       |                |
| Stockholder's Equity             | 169,920               | 168,120        |

### **Profit and Loss Account**

### **Technical Account - General Business**

|   | \$'000<br>2016 | \$'000<br>2015 |
|---|----------------|----------------|
| Premiums Written  | 1,951          | 1,277          |
| Change in provision for unearned premiums                   | 150            | (29)           |
| Earned Premiums net of reinsurance                          | 2,101          | 1,248          |
| Claims Paid   | 132            | 0              |
| Change in the net provision for claims                      | (13)           | (513)          |
| Operating Expenses  | (485)          | (415)          |
| Total Technical charge                                      | (422)          | 928            |
| Total Balance on the technical account for general business | 1,735          | 1,517          |

# **Profit and Loss Account**

### **Non Technical Accounts**

|   | \$'000<br>2016 | \$'000<br>2015 |
|---|----------------|----------------|
| Balance on the technical account for general business   | 1,735          | 320            |
| Other income/(expense)  | 0              | 0              |
| Profit/(loss) on ordinary activities before taxation  | 1,735          | 320            |
| Tax (expense/credit on profit on ordinary activities  | 0              | 0              |
| Profit/(loss) on ordinary activities after taxation and retained profit/ (loss) for the financial period  Consolidated statement of total recognised gains and losses for | 1,735          | 320            |
| the year ended December 31, 2013  |                |                |
| Profit/(loss) for the financial period  | 1,735          | 320            |
| Total recognised gains/(losses) for the period  | 1,735          | 320            |

All figures relate to continuing operations in the current and prior years.

### Notes to the Accounts – December 31, 2016.

#### A. Accounting Policies

The accompanying balance sheet has been prepared by management in accordance with generally accepted accounting procedures and has been independently audited by Michael J Hadley FCA.

#### B. Premiums

Premiums written and ceded comprise premiums reported and/or estimated on policies and contracts incepted during the accounting period. Unearned premiums comprise the unexpired portion of premiums written and ceded and are calculated based on inception dates, duration of the policies and contracts and management's estimate of the risk profile. Surety risks are taken as fully earned when paid.

#### C. Claims

Claims incurred, which include direct and indirect, internal and external claim expenses, comprise claims paid in the period and changes in the provision for claims outstanding. Ceded loss recoveries are accounted for in the same period as the related losses on the business written.

#### **D.** Acquisition Costs

Acquisition costs comprise mainly commissions to ceding companies. For the purposes of the accompanying balance sheet, all acquisition costs have been deducted at source and all figures presented are on a net basis.

#### E. Investments

Listed investments are stated in the balance sheet at estimated market value.

#### F. Profits

The company realised a profit of US\$1,735,000 for the year and this profit is retained as cash reserves of the company.

#### G. Taxation

The company, as a registered offshore company in Costa Rica is not liable to taxation.

#### H. Foreign Currencies

Transactions in foreign currencies are translated to United States Dollars at the rates ruling at the dates the transactions are made. Foreign currency monetary assets and liabilities are translated to United States Dollars at rates of exchange ruling at the end of the financial period.

#### I. Staff Costs and Directors Fees.

In view of the fact that inwards business is managed by independent agents, the cost of staff is included in the commission allowed by the company. Additionally, a consultancy fee is paid to Pacindat Consultants Ltd to cover administration duties carried out on behalf of the company. The board of directors decided to waive their right to fees for the financial period under review.

#### INDEPENDENT AUDITOR'S REPORT

Board of Directors:

**ION Insurance Company Inc.** 

Escazu Corporate Center, 6th Floor Escazu, San Jose Costa Rica

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Michael John Hadley FCA Calle Valdepeñas Edf. Romalisa 1D Arroyo de la Miel Malaga Spain

29th March 2017

# ION Insurance Company Inc.

# Balance Sheet for the year ending December 31, 2016.

# United States Dollars.

### **Assets**

|                              | \$<br>2016 |
|------------------------------|------------|
| Current Assets               |            |
| Cash in banks & on hand      | 1,044,062  |
| Total Cash                   | 1,044,062  |
| Accounts Receivable          | 0          |
| Agent premiums held in trust | 0          |
| C.D. in bank                 | 50,000     |
| Total current assets         | 1,094,062  |
| Long Term Assets             |            |
| Tangible Assets              | 61,629,610 |
| Total Long Term Assets       | 61,629,610 |
| Total Assets                 | 62,723,672 |

# Liabilities & Stockholders Equity

# **Current Liabilities**

|  | \$<br>2016                 |
|--|----------------------------|
| Claims & L.A.E. Paid Contingent Loss Provision (IBNR) Provision for outstanding losses Unearned Premiums Operating Costs Retained Earnings | 0<br>0<br>0<br>40<br>7,397 |
| Stockholders Equity  |                            |
| Cash paid in<br>Long Term Assets   | 1,086,625<br>61,629,610    |
| Total Stockholder's Equity   | 62,716,235                 |
| Total Liabilities and<br>Stockholder's Equity  | 62,723,672                 |

#### INDEPENDENT AUDITOR'S REPORT

Board of Directors:

ION Surety Company S.A.
Escazu Corporate Center, 6th Floor
Escazu, San Jose
Costa Rica

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Michael John Hadley FCA Calle Valdepeñas Edf. Romalisa 1D Arroyo de la Miel Malaga Spain

29th March 2017

# ION Surety Company S.A.

# Balance Sheet for the year ending December 31, 2016.

# **United States Dollars.**

### **Assets**

|                              | \$<br>2016  |
|------------------------------|-------------|
| Current Assets               |             |
| Cash in banks                | 111,715     |
| Total Cash                   | 111,715     |
| Accounts Receivable          | 0           |
| Agent premiums held in trust | 0           |
| Total current assets         | 111,715     |
| Long Term Assets             |             |
| Tangible Assets              | 125,663,820 |
| Total Long Term Assets       | 125,663,820 |
| Total Assets                 | 125,775,535 |

# Liabilities & Stockholders Equity

### **Current Liabilities**

|  | \$<br>2016                          |
|--|-------------------------------------|
| Claims & L.A.E. Paid Contingent Loss Provision (IBNR) Provision for outstanding losses Unearned Premiums Operating Costs Retained Earnings | 0<br>2,351<br>0<br>0<br>40<br>9,324 |
| Stockholders Equity  |                                     |
| Paid Up Capital<br>Long Term Assets  | 100,000<br>125,663,820              |
| Total Stockholder's Equity   | 125,763,820                         |
| Total Liabilities and<br>Stockholder's Equity  | 125,775,535                         |